

**Life, Love & Leadership Podcast
#35 - Questions? What Are They?**

AoG - Attitude Of Gratitude

**What are you thankful
for?** _____.

Do you have a coach? Are you ready to grow?

Email me @ Tom@RealLeadershipCompany.com

1. I have a couple of questions for you.

A. If there was one person, any person that you would like to meet, who would that be?

B. If you were to meet them today, what would you say?

2. John Wooden said, "When _____ comes, it's too late to _____."

Now you may stop me and say, "Tom I'm never going to meet those people." Why should I prepare what I'm going to say?" Well, you're probably right, but what if you do?

3. "When _____ comes, it's too late to _____."

Alright, let's make this more practical. Is there a potential client you are going to meet? A potential boss during an interview process? Whoever it is, It would be better to be prepared, especially when you know that It might happen.

4. It is important to _____ the meeting in your mind, _____ about what you would say to him or her, ahead of time. Not when you're standing in line waiting to _____ this person. There's too much pressure and you're too short on time to develop a quality question.

(The quality questions.)

5. Be _____ about the potential meeting.
_____ the questions. Once you have the questions you would like to ask, _____ it.

6. It's not if but when you meet that person. _____ that person in your mind, when you meet that person, what do you want to _____ about that person? Or what do you want to know that that _____ knows?

7. Here are a few quality questions for you to consider asking.

- Who do you _____ that I should _____?
- Who or what _____ you?
- What are you _____ about?
- How did you get _____ in this industry?
- What _____ have you _____ lately? or
- What music have you _____ to lately?
- What is the #1 _____ would you give to someone who would like to do what you are doing?

8. Questions? Questions? Questions? _____ the questions. Then place them in _____ of _____, because your conversation may be short and sweet.

What if you were on an elevator and the person you wanted to meet stepped on? What would you say to that person, or what question would you ask on that short ride to the next floor?

9. As leaders, we always want to be _____ with _____, but it is important for us to also _____. Listening may be our best _____ as a leader.

10. " _____ yourself to _____ before you lead, and _____ before you give answers." -Mark Cole

Your feedback is needed. If you could change anything about this show, the format, the topics that you would like to hear...Anything really. This is your opportunity to help shape this podcast for episodes to come.

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God Bless!

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